Evaluation criteria (H) = High Importance (L) = Low Importance	Weighting
Technical merit and functional fit 1: Functionality	
(H) Provide a virtual clinic environment delivering 2-way audio and	
video via a web browser	
(H) Must operate in a manner that is compatible with current outpatient	
clinical workflow	
(H) Not retain patient identifiable data	
(H) Be easy and intuitive to use	
(H) Have the ability to queue multiple service users attending the	
same clinic	
(H) Have the ability to transfer service users	
(H) See patients in a secure manner	20%
(H) Have mechanisms for service users to test their capability	
(camera, microphone, connection speed) to attend a video	
consultation	
(H) Should be efficient in its use of bandwidth and operate adequately	
in areas of low to moderate bandwidth.	
(H) Provide a set of reporting of tools to generate usage reports	
(H) Be customisable	
(L) Meeting room functionality	
Technical merit and functional fit 2: Accessibility	
(H) System must be entirely web based and must operate on the	
Google Chrome browser as a minimum	
(H) System must provide full functionality on a smartphone/tablet	
application with compatibility with a wide range of makes and models	
(including apple and android)	50/
(H) No downloads or browser plugins required to operate system	5%
(H) No requirement for the service user to create an account or	
authenticate to use the system	
(H) Be able to set video call quality and bandwidth based on prevailing	
internet conditions or clinical quality requirements	

Non-functional characteristic: Scale	
(H) System must be scalable to every hospital in England at pace e.g.	
Licences for on average 100-200 clinicians in each trust	
(H) System must be sustainable with resilience and load testing	
protocols in place and run	
(H) Unlimited use – no restriction on number of patient users or	25%
consultations	
(H) Significant evidence of successfully scale up, with a wide user	
base covering a range of specialties, organisations and health	
organisational types (Mental Health, Acute, Community, Primary Care)	
Non-functional characteristic: Availability and Support	
(H) System availability of 99.5% during core operational hours (M-F	
8am – 6pm)	
(H) System must have processes in place to manage potential system	
outages	
(H) Ability to put in place support arrangements for rapid scale up of	
provision e.g. technical response to support rapid deployment of the	
platform, troubleshooting support	
(H) Available communication with application support via support	20%
centre, email & phone during UK office hours Mon- Fri	
(H) Online user resource material	
(H) Access to a test environment in advance of go-live	
(H) Software maintenance, disaster recovery and business continuity	
(H) Provide onboarding and setup support	
(H) Programme management support available on request	
(H) Train the trainer provision	
Non-functional characteristic: Security and Clinical Risk Management	
(H) Provide a high standard of information security, demonstrated by a	
relevant accreditation recognised by HMG.	
(H) System must provide appropriate levels of call encryption to	10%
protect the disclosure of patient identifiable information and ensure	
confidence in the system	

Inverse percentage calculation against whole-life costs	20%
Price	
(L) Cyber Essentials / cyber essentials plus	
and timeline for registration	
(L) ISO 27001 registered or pending registration with evidenced plan	
clinical risk and safety guidance	
manufactures of health IT systems or provides evidence of appropriate	
(H) Meets NHS Digital's clinical risk management requirements for	
provides Data Protection Registration number	
(H) Registered with the Information Commissioner's Office (ICO) and	
DSP Toolkit cannot be evidenced.	
(DSP) Toolkit. Attaches an DSPT Action Plan if the above completed	
(H) Meets all mandatory assertions in the Data Security and Protection	
partners/subcontractors/third parties	
(H) Data processing and hosting within the UK by you and any	

(H) = High Importance (L) = Low Importance